

| | 2014 | | | 2015 | | | 2016 | | | 2017 | | | 2018 | | | 2019 | | |
|--|------|----------------|-----|------|----------------|-----|------|----------------|-----|------|----------------|-----|------|----------------|-----|------|----------------|-----|
| All 7(A) | \$ | 16,478,799,600 | | \$ | 21,041,460,300 | | \$ | 20,773,532,343 | | \$ | 22,280,154,300 | | \$ | 22,382,272,300 | | \$ | 20,275,351,400 | |
| Ethnicity | | | | | | | | | | | | | | | | | | |
| All Minority | \$ | 4,771,043,300 | 29% | \$ | 6,074,244,200 | 29% | \$ | 6,320,794,500 | 30% | \$ | 7,112,355,300 | 32% | \$ | 7,315,788,700 | 33% | \$ | 6,566,510,300 | 32% |
| AMERICAN INDIAN | \$ | 76,397,700 | 0% | \$ | 130,559,800 | 1% | \$ | 103,929,900 | 1% | \$ | 126,746,000 | 1% | \$ | 164,428,200 | 1% | \$ | 136,316,900 | 1% |
| ASIAN OR PACIFI | \$ | 3,525,474,200 | 21% | \$ | 4,333,139,100 | 21% | \$ | 4,612,728,500 | 22% | \$ | 5,169,489,800 | 23% | \$ | 5,145,055,800 | 23% | \$ | 4,485,328,400 | 22% |
| BLACK | \$ | 314,676,300 | 2% | \$ | 433,886,200 | 2% | \$ | 453,364,300 | 2% | \$ | 558,929,900 | 3% | \$ | 685,967,400 | 3% | \$ | 656,124,400 | 3% |
| HISPANIC | \$ | 854,495,100 | 5% | \$ | 1,176,659,100 | 6% | \$ | 1,150,771,800 | 6% | \$ | 1,253,611,600 | 6% | \$ | 1,320,337,300 | 6% | \$ | 1,288,087,600 | 6% |
| MULTI-GROUP | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 3,578,000 | 0% | \$ | - | 0% | \$ | 653,000 | 0% |
| UNDETERMINED | \$ | 2,433,816,200 | 15% | \$ | 2,886,866,500 | 14% | \$ | 2,759,193,343 | 13% | \$ | 3,349,849,000 | 15% | \$ | 3,642,642,500 | 16% | \$ | 3,738,747,700 | 18% |
| WHITE | \$ | 9,273,940,100 | 56% | \$ | 12,080,349,600 | 57% | \$ | 11,693,544,500 | 56% | \$ | 11,817,950,000 | 53% | \$ | 11,423,841,100 | 51% | \$ | 9,970,093,400 | 49% |
| Gender | | | | | | | | | | | | | | | | | | |
| Not Reported | \$ | - | 0% | \$ | - | 0% | \$ | 64,000 | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% |
| Female Owned 50% or less | \$ | 2,798,491,700 | 17% | \$ | 3,492,231,400 | 17% | \$ | 3,331,417,500 | 16% | \$ | 3,453,226,400 | 15% | \$ | 3,439,260,900 | 15% | \$ | 2,864,819,700 | 14% |
| Female Owned more than 50% | \$ | 2,130,826,700 | 13% | \$ | 2,740,982,700 | 13% | \$ | 2,940,170,343 | 14% | \$ | 3,151,576,200 | 14% | \$ | 3,046,177,000 | 14% | \$ | 2,852,653,900 | 14% |
| Male Owned | \$ | 11,549,481,200 | 70% | \$ | 14,808,246,200 | 70% | \$ | 14,501,880,500 | 70% | \$ | 15,675,351,700 | 70% | \$ | 15,896,834,400 | 71% | \$ | 14,557,877,800 | 72% |
| Business Age | | | | | | | | | | | | | | | | | | |
| Existing or more than 2 years old | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 9,533,178,000 | 47% |
| New Business or 2 years or less | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 2,349,163,000 | 12% |
| Startup, Loan Funds will Open Business | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 3,503,662,700 | 17% |
| Change of Ownership | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 4,804,720,100 | 24% |
| Veteran | \$ | 535,359,300 | 3% | \$ | 1,081,006,400 | 5% | \$ | 980,098,900 | 5% | \$ | 876,316,800 | 4% | \$ | 846,094,000 | 4% | \$ | 781,118,000 | 4% |
| Rural | \$ | 2,782,295,400 | 17% | \$ | 3,683,186,600 | 18% | \$ | 3,680,278,700 | 18% | \$ | 3,722,724,100 | 17% | \$ | 3,670,167,500 | 16% | \$ | 3,065,011,400 | 15% |
| Urban | \$ | 13,696,504,200 | 83% | \$ | 17,358,273,700 | 82% | \$ | 17,093,253,643 | 82% | \$ | 18,557,430,200 | 83% | \$ | 18,712,104,800 | 84% | \$ | 17,210,340,000 | 85% |
| Export | \$ | 1,033,163,400 | 6% | \$ | 1,136,312,900 | 5% | \$ | 1,162,635,600 | 6% | \$ | 1,627,504,700 | 7% | \$ | 944,330,200 | 4% | \$ | 850,405,200 | 4% |
| CAPLine | \$ | 369,285,000 | 2% | \$ | 407,980,500 | 2% | \$ | 285,334,800 | 1% | \$ | 245,759,300 | 1% | \$ | 298,557,500 | 1% | \$ | 251,058,500 | 1% |
| PLP | \$ | 9,840,780,200 | 60% | \$ | 13,503,383,200 | 64% | \$ | 13,242,791,543 | 64% | \$ | 15,860,246,300 | 71% | \$ | 16,512,566,200 | 74% | \$ | 15,267,994,000 | 75% |
| Express | \$ | 1,670,011,300 | 10% | \$ | 1,956,365,600 | 9% | \$ | 1,910,594,300 | 9% | \$ | 1,858,635,100 | 8% | \$ | 1,755,289,400 | 8% | \$ | 1,532,726,300 | 8% |
| Community Advantage | \$ | 47,096,200 | 0% | \$ | 90,365,500 | 0% | \$ | 108,634,200 | 1% | \$ | 120,379,200 | 1% | \$ | 131,557,300 | 1% | \$ | 121,145,800 | 1% |
| \$150K and Under | \$ | 1,626,189,200 | 10% | \$ | 2,027,831,800 | 10% | \$ | 1,992,027,743 | 10% | \$ | 2,021,419,700 | 9% | \$ | 1,879,350,200 | 8% | \$ | 1,567,541,300 | 8% |
| >\$150K - \$350K | \$ | 1,938,045,000 | 12% | \$ | 2,345,322,100 | 11% | \$ | 2,394,745,500 | 12% | \$ | 2,424,205,000 | 11% | \$ | 2,443,564,600 | 11% | \$ | 2,435,892,800 | 12% |
| >\$350K - \$2M | \$ | 8,071,016,200 | 49% | \$ | 10,211,093,300 | 49% | \$ | 9,718,258,200 | 47% | \$ | 10,211,652,400 | 46% | \$ | 9,858,546,400 | 44% | \$ | 8,837,591,700 | 44% |
| >\$2M | \$ | 4,843,549,200 | 29% | \$ | 6,457,213,100 | 31% | \$ | 6,668,500,900 | 32% | \$ | 7,622,877,200 | 34% | \$ | 8,200,811,100 | 37% | \$ | 7,434,325,600 | 37% |

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| | 2014 | | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | |
|--|---------------|------------|---------------|------------|---------------|------------|---------------|------------|---------------|------------|---------------|------------|
| All 7(A) | 45,418 | | 56,300 | | 56,267 | | 54,801 | | 52,964 | | 45,819 | |
| Ethnicity | | | | | | | | | | | | |
| All Minority | 10,800 | 24% | 13,833 | 25% | 14,698 | 26% | 14,410 | 26% | 14,198 | 27% | 12,544 | 27% |
| AMERICAN INDIAN | 321 | 1% | 410 | 1% | 363 | 1% | 397 | 1% | 383 | 1% | 331 | 1% |
| ASIAN OR PACIFI | 5,796 | 13% | 7,147 | 13% | 7,365 | 13% | 7,232 | 13% | 6,905 | 13% | 5,951 | 13% |
| BLACK | 1,343 | 3% | 1,860 | 3% | 2,089 | 4% | 2,201 | 4% | 2,395 | 5% | 2,120 | 5% |
| HISPANIC | 3,340 | 7% | 4,416 | 8% | 4,881 | 9% | 4,578 | 8% | 4,515 | 9% | 4,141 | 9% |
| MULTI-GROUP | - | 0% | - | 0% | - | 0% | 2 | 0% | - | 0% | 1 | 0% |
| UNDETERMINED | 5,752 | 13% | 7,288 | 13% | 6,668 | 12% | 7,174 | 13% | 7,437 | 14% | 7,879 | 17% |
| WHITE | 28,866 | 64% | 35,179 | 62% | 34,901 | 62% | 33,217 | 61% | 31,329 | 59% | 25,396 | 55% |
| Gender | | | | | | | | | | | | |
| Not Reported | - | 0% | - | 0% | 1 | 0% | - | 0% | - | 0% | - | 0% |
| Female Owned 50% or less | 7,004 | 15% | 8,247 | 15% | 7,866 | 14% | 7,501 | 14% | 7,225 | 14% | 5,987 | 13% |
| Female Owned more than 50% | 7,638 | 17% | 10,002 | 18% | 10,441 | 19% | 9,930 | 18% | 9,413 | 18% | 8,198 | 18% |
| Male Owned | 30,776 | 68% | 38,051 | 68% | 37,959 | 67% | 37,370 | 68% | 36,326 | 69% | 31,634 | 69% |
| Business Age | | | | | | | | | | | | |
| Existing or more than 2 years old | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 24,366 | 53% |
| New Business or 2 years or less | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 8,469 | 18% |
| Startup, Loan Funds will Open Business | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 7,506 | 16% |
| Change of Ownership | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 5,400 | 12% |
| Veteran | 1,877 | 4% | 2,741 | 5% | 2,838 | 5% | 2,892 | 5% | 2,684 | 5% | 2,209 | 5% |
| Rural | 8,056 | 18% | 9,796 | 17% | 9,675 | 17% | 9,207 | 17% | 8,911 | 17% | 7,447 | 16% |
| Urban | 37,362 | 82% | 46,504 | 83% | 46,592 | 83% | 45,594 | 83% | 44,053 | 83% | 38,372 | 84% |
| Export | 1,344 | 3% | 1,425 | 3% | 1,401 | 2% | 1,922 | 4% | 815 | 2% | 746 | 2% |
| CAPLine | 505 | 1% | 570 | 1% | 417 | 1% | 338 | 1% | 325 | 1% | 286 | 1% |
| PLP | 10,695 | 24% | 14,766 | 26% | 14,767 | 26% | 21,574 | 39% | 22,995 | 43% | 20,973 | 46% |
| Express | 23,327 | 51% | 28,468 | 51% | 29,028 | 52% | 25,997 | 47% | 24,622 | 46% | 20,117 | 44% |
| Community Advantage | 383 | 1% | 719 | 1% | 871 | 2% | 910 | 2% | 942 | 2% | 856 | 2% |
| \$150K and Under | 26,924 | 59% | 33,308 | 59% | 33,795 | 60% | 31,347 | 57% | 29,676 | 56% | 23,893 | 52% |
| >\$150K - \$350K | 7,483 | 16% | 9,027 | 16% | 9,057 | 16% | 9,180 | 17% | 9,310 | 18% | 9,273 | 20% |
| >\$350K - \$2M | 9,421 | 21% | 11,845 | 21% | 11,249 | 20% | 11,864 | 22% | 11,407 | 22% | 10,332 | 23% |
| >\$2M | 1,590 | 4% | 2,120 | 4% | 2,166 | 4% | 2,410 | 4% | 2,571 | 5% | 2,321 | 5% |

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| | 2014 | | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | |
|--|------|-------------------|------|-------------------|------|-------------------|------|-------------------|------|-------------------|------|-------------------|
| All 504 | \$ | 3,654,495,000 | \$ | 3,790,656,000 | \$ | 4,059,827,000 | \$ | 4,477,727,000 | \$ | 4,253,081,000 | \$ | 4,436,606,000 |
| Ethnicity | | | | | | | | | | | | |
| All Minority | \$ | 940,108,000 26% | \$ | 1,072,498,000 28% | \$ | 1,220,251,000 30% | \$ | 1,290,103,000 29% | \$ | 1,219,495,000 29% | \$ | 1,236,770,000 28% |
| AMERICAN INDIAN | \$ | 8,107,000 0% | \$ | 8,090,000 0% | \$ | 9,907,000 0% | \$ | 3,479,000 0% | \$ | 4,368,000 0% | \$ | 3,344,000 0% |
| ASIAN OR PACIFI | \$ | 604,950,000 17% | \$ | 688,985,000 18% | \$ | 815,743,000 20% | \$ | 960,350,000 21% | \$ | 879,402,000 21% | \$ | 831,790,000 19% |
| BLACK | \$ | 127,882,000 3% | \$ | 129,142,000 3% | \$ | 145,269,000 4% | \$ | 92,592,000 2% | \$ | 58,191,000 1% | \$ | 64,955,000 1% |
| HISPANIC | \$ | 199,169,000 5% | \$ | 246,281,000 6% | \$ | 249,332,000 6% | \$ | 233,682,000 5% | \$ | 277,534,000 7% | \$ | 336,681,000 8% |
| MULTI-GROUP | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% |
| UNDETERMINED | \$ | 290,135,000 8% | \$ | 351,171,000 9% | \$ | 372,556,000 9% | \$ | 535,099,000 12% | \$ | 698,167,000 16% | \$ | 712,789,000 16% |
| WHITE | \$ | 2,424,252,000 66% | \$ | 2,366,987,000 62% | \$ | 2,467,020,000 61% | \$ | 2,652,525,000 59% | \$ | 2,335,419,000 55% | \$ | 2,487,047,000 56% |
| Gender | | | | | | | | | | | | |
| Not Reported | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% |
| Female Owned 50% or less | \$ | 17,150,000 0% | \$ | 30,080,000 1% | \$ | 88,362,000 2% | \$ | 481,532,000 11% | \$ | 920,692,000 22% | \$ | 912,978,000 21% |
| Female Owned more than 50% | \$ | 446,479,000 12% | \$ | 481,152,000 13% | \$ | 496,359,000 12% | \$ | 454,234,000 10% | \$ | 389,087,000 9% | \$ | 468,689,000 11% |
| Male Owned | \$ | 3,190,866,000 87% | \$ | 3,279,424,000 87% | \$ | 3,475,106,000 86% | \$ | 3,541,961,000 79% | \$ | 2,943,302,000 69% | \$ | 3,054,939,000 69% |
| Business Age | | | | | | | | | | | | |
| Existing or more than 2 years old | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | 3,257,664,000 73% |
| New Business or 2 years or less | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | 420,099,000 9% |
| Startup, Loan Funds will Open Business | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | 724,484,000 16% |
| Change of Ownership | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | 34,359,000 1% |
| Veteran | \$ | 143,385,000 4% | \$ | 124,511,000 3% | \$ | 132,150,000 3% | \$ | 112,792,000 3% | \$ | 80,411,000 2% | \$ | 70,829,000 2% |
| Rural | \$ | 497,908,000 14% | \$ | 493,107,000 13% | \$ | 504,468,000 12% | \$ | 541,015,000 12% | \$ | 559,496,000 13% | \$ | 578,521,000 13% |
| Urban | \$ | 3,156,587,000 86% | \$ | 3,297,549,000 87% | \$ | 3,555,359,000 88% | \$ | 3,936,712,000 88% | \$ | 3,693,585,000 87% | \$ | 3,858,085,000 87% |
| Export | \$ | 154,924,000 4% | \$ | 198,754,000 5% | \$ | 181,042,000 4% | \$ | 64,071,000 1% | \$ | 66,998,000 2% | \$ | 59,948,000 1% |
| \$150K and Under | \$ | 60,742,000 2% | \$ | 52,798,000 1% | \$ | 52,605,000 1% | \$ | 56,204,000 1% | \$ | 49,092,000 1% | \$ | 45,768,000 1% |
| >\$150K - \$350K | \$ | 379,229,000 10% | \$ | 368,199,000 10% | \$ | 344,277,000 8% | \$ | 377,018,000 8% | \$ | 366,554,000 9% | \$ | 365,244,000 8% |
| >\$350K - \$2M | \$ | 2,217,491,000 61% | \$ | 2,249,429,000 59% | \$ | 2,293,295,000 56% | \$ | 2,526,011,000 56% | \$ | 2,368,688,000 56% | \$ | 2,610,946,000 59% |
| >\$2M | \$ | 997,033,000 27% | \$ | 1,120,230,000 30% | \$ | 1,369,650,000 34% | \$ | 1,518,494,000 34% | \$ | 1,468,747,000 35% | \$ | 1,414,648,000 32% |

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| | 2014 | | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | |
|--|--------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|
| All 504 | 5,198 | | 5,141 | | 5,126 | | 5,559 | | 5,259 | | 5,436 | |
| Ethnicity | | | | | | | | | | | | |
| All Minority | 1,148 | 22% | 1,207 | 23% | 1,234 | 24% | 1,284 | 23% | 1,241 | 24% | 1,287 | 24% |
| AMERICAN INDIAN | 13 | 0% | 13 | 0% | 13 | 0% | 7 | 0% | 14 | 0% | 10 | 0% |
| ASIAN OR PACIFI | 576 | 11% | 627 | 12% | 632 | 12% | 765 | 14% | 686 | 13% | 683 | 13% |
| BLACK | 200 | 4% | 184 | 4% | 194 | 4% | 120 | 2% | 102 | 2% | 102 | 2% |
| HISPANIC | 359 | 7% | 383 | 7% | 395 | 8% | 392 | 7% | 439 | 8% | 492 | 9% |
| MULTI-GROUP | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| UNDETERMINED | 372 | 7% | 398 | 8% | 419 | 8% | 529 | 10% | 703 | 13% | 727 | 13% |
| WHITE | 3,678 | 71% | 3,536 | 69% | 3,473 | 68% | 3,746 | 67% | 3,315 | 63% | 3,422 | 63% |
| Gender | | | | | | | | | | | | |
| Not Reported | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| Female Owned 50% or less | 26 | 1% | 44 | 1% | 97 | 2% | 686 | 12% | 1,329 | 25% | 1,374 | 25% |
| Female Owned more than 50% | 801 | 15% | 789 | 15% | 821 | 16% | 789 | 14% | 625 | 12% | 700 | 13% |
| Male Owned | 4,371 | 84% | 4,308 | 84% | 4,208 | 82% | 4,084 | 73% | 3,305 | 63% | 3,362 | 62% |
| Business Age | | | | | | | | | | | | |
| Existing or more than 2 years old | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 4,223 | 78% |
| New Business or 2 years or less | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 436 | 8% |
| Startup, Loan Funds will Open Business | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 738 | 14% |
| Change of Ownership | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 39 | 1% |
| Veteran | 229 | 4% | 215 | 4% | 216 | 4% | 176 | 3% | 146 | 3% | 108 | 2% |
| Rural | 795 | 15% | 787 | 15% | 809 | 16% | 899 | 16% | 882 | 17% | 938 | 17% |
| Urban | 4,403 | 85% | 4,354 | 85% | 4,317 | 84% | 4,660 | 84% | 4,377 | 83% | 4,498 | 83% |
| Export | 153 | 3% | 192 | 4% | 156 | 3% | 48 | 1% | 62 | 1% | 53 | 1% |
| \$150K and Under | 546 | 11% | 477 | 9% | 486 | 9% | 498 | 9% | 437 | 8% | 401 | 7% |
| >\$150K - \$350K | 1,563 | 30% | 1,491 | 29% | 1,395 | 27% | 1,533 | 28% | 1,481 | 28% | 1,457 | 27% |
| >\$350K - \$2M | 2,770 | 53% | 2,804 | 55% | 2,809 | 55% | 3,044 | 55% | 2,876 | 55% | 3,116 | 57% |
| >\$2M | 319 | 6% | 369 | 7% | 436 | 9% | 484 | 9% | 465 | 9% | 462 | 8% |

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